

Yacht Quick Reference Guide

Yacht Program Highlights	
Lengths	27ft – 75ft
Hull Values	Up to \$1 Million
Colonial Authority	Up to \$500k hull value and 40ft. Boats larger or with greater values require ARIC home office approval.
Credit Scored - SS# preferred.	Provides a more accurate rate.
Closed Markets	Florida, Texas

Terminology	
Mooring Address:	State and zip code where boat is stored when not in use (home, marina, 2 nd home, etc.)
Absentee Owner:	Owner lives 200 or more miles from where the boat is moored. Absentee Owner form required for coverage.
Protection & Indemnity (P&I):	Liability coverage through ownership, maintenance or operation of the insured yacht, or through a non-owned yacht being operated by the named insured with the owner's consent. Provides coverage for obligations and duties to a paid captain or paid crew member.
Hull Coverage:	Includes hull, machinery, furniture, electronic and other equipment including navigation equipment normally necessary to be on board for safe operation and routine maintenance, spars , sails , masts , rigging , fittings, and unscheduled tenders. If the yacht has outboard motors, the outboard motors will be valued separately from the hull and installed equipment.
Tender:	Small boat that runs back and forth to a bigger boat (or ship) as it tends to the needs of the larger craft. Moderately sized recreational boats call their tenders dinghies .
Surveys:	Professional inspection may be required, at owner's expense, to assess condition, value or seaworthiness.

Survey Requirements	
Salt Water Navigation	Boats 10yrs and older
Fresh Water Navigation	Boats 15yrs and older
Surveys not Required on P&I only policies	
Self-surveys in lieu of professional <u>may be</u> requested with home office approval.	
Current photos required with any type of survey	

Coverages	
Hull Physical Damage	ACV, Agreed & Replacement
Protection and Indemnity (P&I):	\$100k, \$300k, \$500k \$1 million
Personal Effects (\$250 Deductible)	ACV basis, \$5k included. Can purchase up to \$50,000
Emergency Towing & Assistance	\$2,500 included. Can increase up to \$5k
Rental Reimbursement	\$1,500 included. Can increase up to \$5k
Medical Payment	\$15k included. Can increase up to \$35k
Uninsured / Underinsured	Limits equal to P & I Limits
Windstorm Protection Expense:	Included when Hull & P&I is purchased. If a windstorm watch or warning is issued for the area where the insured yacht is moored, reimburses 50% of incurred expense to protect the insured yacht from loss or damage by.
Longshore & Harbor Workers Compensation:	Excess Coverage if injured person has coverage available. Covers liability which the named insured as owner of the insured yacht incurs during the term of the policy under the Federal Longshore and Harbor Workers' Compensation Act (33 USC Sections 901-950)

Optional Coverages	
Additional Insured – Includes marina and non-marina AI's	
Boat Lift (\$500 deductible)	ACV. If owned by insured. Max value \$50k
Trailer	ACV. Up to \$20k in value
Captain or Crew Liability:	P&I Coverage is amended to include 'your paid captain or crew'.
Captained Occasional Charter:	Max 6 passengers; Max 25 charters annually
Occasional Charter	Max 6 passengers; Max 25 charters annually
Liveaboard: When yacht is used as a primary residence. Max personal effects is \$25k	
Removal of Wreck Exclusion:	Buy back of Wreck Removal.
Replacement Cost:	Up to 120% of Hull Limit
Scheduled Tender	Agreed Value for total loss.
Shipmate Endorsement: Automatically added when Hull and P&I are purchased for yachts with values of \$75,000 and greater, and with Agreed Value Settlement Option. There is no additional charge for this endorsement. Not available when Liveaboard coverage is selected. Includes Personal Effects \$15k, Medical Payment \$20k, Emergency Services & Towing \$3,500, Rental Reimbursement \$2,500	
Shipmate Elite Endorsement: Can be purchased when Hull and P&I are purchased for yachts with a good loss history, with values of \$75,000 and greater, and with Agreed Value Settlement Option. Not available when Liveaboard coverage is selected. Increases the following limits to: Personal Effects \$25K, Medical Payment \$25k, Emergency Services & Towing \$5,000, Rental Reimbursement \$5,000. Includes travel expense coverage	
Tournament Fee Reimbursement: Reimburses named insured for non-refundable portion of a pre-paid entry fee if not able to participate in a scheduled fishing tournament for specific reasons. \$1,000 max per occurrence and policy period	
Travel Expense Coverage: Covers any necessary increase in lodging and transportation expenses arising from a covered Physical Damage loss when insured yacht is more than 250 miles from the yacht mooring location listed on the Declarations Page. Reimbursement 50% of incurred expense up to \$1,000 maximum.	
Trip Endorsement: Provides coverage while insured yacht is navigated outside the "Navigation Limits" shown on the Declarations Page	

Hull Deductibles	
Min \$500 for all boat types. 1%, 2%, 3%, 4%, 5%, 6%, 7%, 8%, 9% and 10%	
Minimum is 1% if < 30 years, Minimum is 2% if 30 years and older Minimum 2% if 3 engines, Minimum for vessels with Carbon Fiber masts is 5%, or \$500, whichever is greater.	
Windstorm Deductible: 5%	
Theft Deductible: In the event of a theft the insured yacht, its attached equipment, marine electronics or Personal Effects, the Physical Damage deductible is increased to 5% of the Physical Damage amount of insurance shown on the Declarations Page, or \$2,500, whichever is greater	
Discounts	
<ul style="list-style-type: none"> Association Claims Free Renewal Discretionary – up to 20% 	<ul style="list-style-type: none"> Protective Device Lay Up Discount (up to 8 months)

Quoting

Agents can call a marine underwriter for a quote or complete the Colonial yacht quote form and submit to yacht@thecolonialgroup.com.

Binding Process

- Agents will contact underwriting to complete the application and remaining underwriting questions
- If required, agent will also submit a survey along with any other missing underwriting criteria for review
- Underwriting will email the application to agent for signatures
- Once underwriting receives the signed & dated application, the policy will be bound.
- American Reliable will mail a copy of the policy to both the insured and agent

Pay Plans / Payments

- **Pay Plans**
Full Pay, 2-Pay, 4-Pay and 10-Pay (10-pay requires insured set up on re-occurring bank EFT)
- **Service Charge / Fees**
A service charge is assessed on each direct bill installment in the amount disclosed on billing. Service charges vary by state, typically \$3-\$6 per installment. No service charges or fees apply to re-occurring bank EFT.
- **Payment Options - New Business**
 - Pay by Phone – Payment can be made via credit card or check by contacting underwriting
 - Payment by Mail – Payments by mail, including down payment, must be mailed to:
American Reliable Insurance Company
PO BOX 206859
Dallas, TX 75320-6859
- **Payment Options – Installments**
 - Contact the Colonial billing department at 800-628-3762 then press 1 for personal lines

Marine Underwriting & Customer Support

Quotes, endorsements and general support questions can be submitted via email to: yacht@thecolonialgroup.com

Marine Underwriting Team

Laurinda Cribbs	lcribbs@thecolonialgroup.com	800-628-3762 #738
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